



# *Dental Report*

*March 2003*

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### 2003 Dental Alumni Association Officers

President: Charles A. Matlach '76  
 President-Elect: David R. Rice, '94  
 Secretary: Richard J. Lynch '83  
 Treasurer: Kevin J. Hanley '78

### The lighter side of dentistry....



"Doctor, this is my third year with you. When can I move up to cleaning teeth?"

James G. Brandetsas '45 is an accomplished cartoonist. For years he has contributed his work to numerous newspapers, magazines and books. He currently draws political cartoons for five different newspapers and lives in Naples, FL.

## LETTER FROM THE PRESIDENT

Dear Alumni, students, and friends,

Another school year is quickly winding down with senior graduation less than two months away.

The dental school is in full swing for the accreditation visit in the fall, the search committee is interviewing potential restorative chair applicants, and your Alumni Association is gearing up for the Buffalo Niagara Dental Meeting (BNDM) coming this October 8-10, 2003. As always we have secured many informative and entertaining speakers -- there is a BNDM lecture schedule on pages 6-7 of this publication.



We are in the process of finalizing a program to encourage as many practitioners as possible to attend the Wednesday evening Preview Night. Many chairpersons for the 5-year reunion classes have volunteered to organize their class activities for the BNDM, and we have plans underway for a Hospitality Reception at the ADA Meeting in San Francisco, Oct. 23-26 of this year.

The staff and volunteers of your Alumni Association are hard at work during the entire year striving to make our group a productive, informative, social, and education organization, of which we can all be proud.

As always, your input, help, Alumnotes, and time are needed to keep us the top-notch organization that we are.

Sincerely,  
 Charles A. Matlach, DDS '76

## *Greetings From Dean Buchanan*

Saturday, February 1, 2003, marked the first anniversary of my service as Dean at the University at Buffalo School of Dental Medicine. Before arriving here, I knew the School primarily through the national prominence of its faculty leaders and its reputation for productivity and excellence in science and innovations in clinical education, educational methodology and the use of information technology. First-hand observation and experience during my first year have confirmed that the School most certainly deserves its reputation for high-quality, balanced academic programs. Of equal importance to me is the high collegiality quotient among faculty and the community spirit manifest by staff, students and faculty. The SDM family cares about this institution and about each other. These characteristics combined with long-standing traditions of excellence not only make it a pleasure to work here but also offer tremendous advantages in many other ways, especially in student and faculty recruitment.



Each Thursday I interview the most highly qualified applicants to our predoctoral education program. This affords an opportunity to explore the applicants' goals and their impressions of our School and its comparison to other schools where they have interviewed. It is always very edifying. There are a variety of comments, but four favorable impressions are universal among these applicants: the evident programmatic excellence, the variety of academic experiences available, the structure of the comprehensive care group oriented clinical education program, and, most important, the amiable, caring attitude of our students, staff and faculty. All of these highly qualified students have accepted positions in next fall's entering class.

I am also pleased to report that, despite the increased challenges associated with recruitment in an era of serious faculty workforce shortages, our first two faculty recruitments of this academic year have been successfully concluded. Dr. M. Margaret Vickerman, an experienced investigator with significant NIH support, has accepted an appointment as an Associate Professor in our Department of Periodontics and Endodontics. Meg, who joins us this month from the Indiana University School of Dentistry, received a DMD from Tufts in 1982 and an MS in Endodontics in 1990 and a Ph.D. in Microbiology and Immunology in 1991 from the University of Michigan. Dr. Vickerman's research interests focus on the microbiology associated with carries -- more specifically on the genetic regulation of glucan synthesis by *Streptococcus gordonii*. She will strengthen our research program through her own work and through collaborations with colleagues in the Department of Oral Biology.

Dr. Hiran Perinpanayagam, currently a Postdoctoral Fellow at the University of Iowa College of Dentistry, also joins the faculty of our Department of Periodontics and Endodontics this month. Hiran received a DDS in 1989 from the University of Otago in New Zealand, an MS in Biochemistry in 1995 from the University of Rochester School of Medicine, an AEGD Certificate in 1997 from the University of Rochester Eastman Dental Center, and a Specialty Certificate in Endodontics in 2001 from the University of Iowa College of Dentistry. He is currently completing investigations on osteoblast expression of bone proteins as a part of his Ph.D. thesis and expects to receive this degree from the University of Iowa in the spring. Dr. Perinpanayagam will continue his basic research here, contribute to an enhancement of our clinical research program, and make a major contribution to the Advanced Specialty Education Program in Endodontics.

We are very fortunate that these outstanding faculty and students will be joining the University at Buffalo academic community. Such highly qualified candidates have choices. All received offers of admission or faculty appointment at one or more of our peer institutions. The competition is serious, but all want to be here in Buffalo at the School of Dental Medicine. This reflects well on our School and community and refutes the friendly, but sadly uninformed, comments about Buffalo I frequently receive from my colleagues in the lower latitudes. It also confirms my view that academic atmosphere is much more important than ambient climate.

# Alumnotes

**Wallace Kahan '56** retired from private practice of general dentistry in 1994 and moved to Florida. He still spends summers in Lake George NY, where he spends time gardening, sailing and puttering. He retains a Florida dental license and volunteers at a clinic for migrant agricultural workers & their families. Dr. Kahan has a son, a daughter, and 4 granddaughters.

**Jerome T. Scholl '60** has been inducted into the American College of Dentists. Dr. Scholl is retired and lives in Westfield, NY.

**Roger W. Triftshauser '61** has been elected President of the American College of Dentists for 2002-03. Election results were reported during the 2002 Business Meeting in New Orleans. Dr. Triftshauser is currently in private practice of Orthodontics in Batavia, NY.



Karen, Lauren, Davis & Marsha Garlapo; Dean Richard Buchanan, and Lance Ortman

**Davis Garlapo '68 & Certif. in Fixed Prosthodontics '75**, has stepped down as chair of the Dept. of Restorative Dentistry, UB School of Dental Medicine. A gold watch was presented to him as a token of appreciation for his many years of service as chair.

**Lance Ortman '73, Certif. in Removable Prosthodontics, & MS in Oral Sciences '80**, has assumed the role of Interim Chair.

**Joseph Natiella (Certif. in Oral Pathology '68)**, has been appointed as a member of the President's Review Board on Appointments, Promotions and Tenure (PRB). Dr. Natiella is currently professor, Dept of Oral Diagnostics Sciences, UB School of Dental Medicine.



**Sheldon Winkler (Certif. in Removable Prosthodontics '71)**, Professor of Restorative Dentistry/Director of Removable Prosthodontics at Temple University School of Dentistry, was unanimously selected as president of the American Academy of Implant Prosthodontics at the Academy's 21st Annual Meeting in Las Vegas in November. Winkler will also serve as co-general chair of the Academy's 22nd Annual Meeting in Paris in July

2003, along with Professor Pierre Klein, president of the Academy's French affiliate society.

Winkler founded and served as editor of Implant Dentistry for six years, and is author of more than 150 articles / chapters in professional journals and textbooks. His textbook, *Essentials of Complete Denture Prosthodontics*, has been translated into six languages.

**Gregory C. Maurer '73** has been elected to the Executive Board of the Vermont State Dental Society. Once on the Board, members advance through the chairs and ultimately serve as President of the Society.

**Renzo C. Nylander '73 and Certif. in Oral Pathology '79** has been inducted into American College of Dentists. Dr. Nylander is currently in private practice in Buffalo, NY.

**Gerald C. Benjamin '77** received a Certif. of Proficiency in Esthetic Dentistry at UB in 2001 and is now a Visiting Clinical Instructor in the UB Esthetic Dentistry Education Center. He is approaching 2,000 hours of continuing education.

Dr. Benjamin was the winner of the 1999 AACD Smile Contest and his article, "Attitudes of the Department Chairman in Restorative Dentistry on Adhesive Dentistry and its Place in the Undergraduate Dental School Curriculum," has been accepted for publication in peer reviewed AACD Journal (spring).

Dr. Benjamin is currently in full-time private practice in Cropseyville, NY.



(Continued on pg. 4)

## In Memoriam

**Robert A. Fuller '45**  
**Arthur R. Wachtel '47**  
**Lester Lempert '49**  
**Donald R. Barber '51**  
**Edgar R. Stanford '51**  
**Charles M. Throm '52**  
**Paul D. Jureller '64**  
**Lance R. VanDusen '81**



(Continued from pg. 3)



Three UB School of Dental Medicine (SDM) alumni traveled to Mexico in November 2002 to provide dental care to residents of that area. **Drs. Jude Fabiano '77, James Pignataro '77 and Benita Sobieraj '97 & Certif. in GPR '98** spent four days in Anapra, Mexico, a large village without access to regular dental care, participating in a medical / dental mission sponsored by Dr. Pignataro's parish, Good Shepard Roman Catholic Church of Huntsville, AL. The mission was located in a church hall in Anapra and treatment was rendered using portable dental equipment to any individual in the community wishing to receive care. Over 240 dental patients were treated during the mission. This was the second visit to Anapra for Drs. Fabiano and Pignataro and the first for Dr. Sobieraj. Patricia (Patty Beth) Sager, a former certified dental assistant at UB, and Wayne Sager also contributed to the success of the mission.

## **UB** Education-on-Location

Lake Placid Hilton  
Lake Placid, NY

**9am-4pm, Friday, June 13, 2003**

Co-sponsored by the UB Dental Alumni Association

### **Beauty & The Bite: Aesthetics & Occlusion**

*"Don't let a lack of occlusion take a bite out your restorative work!"*

The high demand for aesthetically pleasing restorations required by patients and practitioners has lead to hundreds of courses on color, light, illusion and form. However, form without function can lead to restorations that may look beautiful but may fail due to lack of occlusal considerations.

*Traveling Faculty: Peter G. Bastian, DDS*

**UB Dental Alumni Member DDS \$195 (6 ce hrs)  
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[www.BuffaloCE.org](http://www.BuffaloCE.org)

## **Watch for These Upcoming Receptions**

**American Association of Endodontists**

**May 1, 2003**

**5:00 - 7:00 pm**

**Marriott Waterside Hotel**

**Tampa, FL**

.....

**American Association of Orthodontists**

**103rd Annual Session**

**May 3, 2003**

**7:00 - 9:00 pm**

**Hilton Hawaii Village**

**Hawaii**

.....

**American Academy of Pediatric Dentistry**

**56th Annual Session**

**May 24, 2003**

**5:30 - 7:30 pm**

**Marriott Marquis Hotel**

**New York, NY**

Drs. Fabiano and Sobieraj are currently faculty in the Dept of Restorative Dentistry at the SDM. Dr. Fabiano is the Director of the Advanced Education in General Dentistry (AEGD) Program and Dr. Sobieraj is the AEGD Program Coordinator. Dr. Pignataro is in private practice in Huntsville, AL and serves on the faculty of the School of Dentistry, University of Alabama / Birmingham.

**Pat Anne I. Doro '78** is in the 23rd year of her weekly live TV call-in show in Manhattan. Her TV show, "Stimulus Plus" can be viewed on the internet at: [MNN.org](http://MNN.org), channel #56, on Saturdays at 7 pm and Fridays at 8:30 am, or on Manhattan / Paragon Cable channel #56.

**Glen C. Donnarumma '86, Certif. in Oral & Maxillofacial Surgery '90, & Certif. in GPR '90**, has been inducted into the American College of Dentists. Dr. Donnarumma is currently Clinical Assistant Professor, Dept. of Oral & Maxillofacial Surgery, UB School of Dental Medicine and in private practice in Buffalo and Tonawanda, NY.

**Calogero Dolce, DDS '88 & PhD in Oral Biology '96**, an assistant professor of orthodontics at the University of Florida College of Dentistry, has been awarded the 2002 KLS Martin Prize for Distraction Osteogenesis / Orthognathic Surgery. The International Association of Dental Research's Oral & Maxillo-

(Continued on pg. 5)

(Continued from pg. 4)

facial Research Group selected Dr. Dolce's abstract, "Five Year Hard to Soft Tissue Correlations Following BSSO," for the award. His research focuses on the position of the soft tissue after mandibular advancement surgery. Dr. Dolce has been at UF since 1996.



Kudos to **Frank Scannapieco, Certif. in Periodontics '89 & PhD in Oral Biology '91**, for being accepted into the ADEA Leadership Institute. It is a year long program designed to develop the nation's most promising dental faculty to become future leaders in dental and higher education. Each year, up to 20 fellows are selected to participate.

**Konstantine (Gus) Trichas '94** is currently in private practice in Montclair, NJ. He and his wife, **Sophie Chadda '97**, are parents to Mariam, 3 years old, and Zach, 16 months old.

**Keith Kirkwood (Certif. in Periodontics '95 & PhD in Oral Biology '97)** has been appointed to the Graduate Faculty of the University at Buffalo. Dr. Kirkwood is currently assistant professor, Dept of Periodontics & Endodontics, UB School of Dental Medicine.



**John D. Rosa '95** completed a 2-year residency at Staten Island University Hospital and purchased a practice in 1997. The office has prospered and is now a 5-chair practice, with renovations being made for a 2nd hygiene room and space for an associate. The practice delivers mostly cosmetic and implant dentistry to the Wall Street areas.

**Erina Eccher '99 & Certif. in Pediatric Dentistry '01 and Nicole Byrne, Certif. in Pediatric Dentistry '02** have opened a private practice limited to Pediatric Dentistry in Saratoga Springs, NY.

Congratulations to **Othman Shibly, '99 & MS in Oral Sciences '95**, on receiving the UB Committee for the Promotion of Respect

## 2003 Class Reunions

Classes from 1998, 1993, 1988, 1983, 1978, 1973, 1968, 1963, 1958, 1953, 1948, 1943, 1938, and 1933 will be celebrating their 5-year class reunions.

Make plans to be in Buffalo to celebrate during the Buffal Niagara Dental Meeting; at the Dental School Reception on Thursday, Oct. 9; and at the Reunion Dinner Dance, Friday, Oct. 10, Hyatt Regency Hotel.

Your reunion chair should be contacting you shortly!

## UB Education-on-Location

Marriott Marquis Hotel, Broadway Avenue  
New York City

**1-4pm, Friday, April 4, 2003**

*Reception 4-5pm...*

*hosted by UB School of Dental Medicine*

### Medical Conditions of Importance In Dentistry

Review medical conditions which might be compromised when routine dental care is provided and become more aware of the oral manifestations of systemic diseases.

*Faculty: Alan J. Drinnan, DDS, MD Distinguished Service Professor Emeritus, UB School of Dental Medicine*

**Special UB/SDM Alumni  
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for Diversity 2002 Circle of Distinction Award. This award is given to faculty, staff and student members of the campus community who have demonstrated outstanding commitment to the promotion of diversity. Dr. Shibly is currently clinical assistant professor, Dept of Periodontics & Endodontics, UB School of Dental Medicine.

**Jennifer A. Holmer '00 and Jack Su '00** were married in Buffalo, NY on October 12, 2002.

A reception recognizing faculty for research achievements was recently held at the Anderson Gallery, Buffalo, NY. Honored from the dental school were: Robert Baier, Oral Diagnostic Sciences; **Mira Edgerton (Certif. in Removable Prosthodontics '81, MS in Oral Sciences '84, & PhD in Oral Biology '94)**, Restorative Dentistry; Ernesto DeNardin, Oral Biology; Sarah Gaffen, Oral Biology; **Robert Genco '63**, Oral Biology; Howard Kuramitsu, Oral Biology; and **Frank Scannapieco (Certif. in Periodontics '89 & PhD in Oral Biology '91)**, Oral Biology.

**Robert A. Engl (Certif. in Oral & Maxillofacial Surgery '87 & Certif. in GPR '87)** was installed as the 8th District President during their Annual Holiday Dinner Dance on Dec. 7, 2002. Other officers installed were **Patricia A. Haberman '88 & Certif. in GPR '89**, President-Elect; Richard A. Fink, Vice-President; **Mark K. Barone '85 & Certif. in GPR '86**, Secretary; and **Harvey D. Sprowl '60**, Treasurer.



The 26th Annual

## Buffalo Niagara Dental Meeting

Sponsored by the UB Dental Alumni Association

Supported by Ivoclar Vivadent, Inc

### Wednesday, October 8, 2003

5:30 pm - 8:00 pm Preview Night (Complimentary admission)

### Thursday, October 9, 2003

8:30 am - 4:30 pm Positioning your practice for profit; W. Charles Blair, DDS (6 CE credits)

8:30 am - noon CPR; MP Emergency Response Training (3 CE credits)

8:45 am - 4:30 pm Bruised, broken and bedeviled teeth: Management of traumatic dental injuries; Anthony J. DiAngelis, DMD, MPH (6 CE credits)

8:45 am - 4:30 pm Successful team building and communication dynamics; Jeannie Skiffington (6 CE credits)

8:45 am - noon Esthetics; John A. Vellequette, DDS '80 *Alumni Speaker Series* (3 CE credits)  
Supported by an educational grant from Patterson.

9:00 am - 4:30 pm Possibilities in dentistry: Cosmetic, restorative, & implant dentistry; David A. Little, DDS  
Supported by an educational grant from Dentsply Caulk. (6 CE credits)

9:00 am - noon Infection control in the 21st century; Terrence J. Thines, DDS '75, MS  
(3 CE credits)

9:00 am - noon Changing concepts of ultrasonics; Renee A. Marks, RDH, MS (3 CE credits)  
Supported by an educational grant from Dentsply Professional.

1:30 - 5:00 pm CPR; MP Emergency Response Training (3 CE credits)

1:00 - 5:00 pm Risk Management VI; John Asaro, DDS '73 & Kevin Ricotta, JD (4 CE credits)

1:30 - 4:30 pm The art and science of whitening; Renee A. Marks, RDH, MS (3 CE credits)  
Supported by an educational grant from Dentsply Professional.

5:00 - 7:00 pm School of Dental Medicine Reception for Reunion Classes

Register Early: Preregistration closes Thursday, Sept 25.

#### Cancellation Policy:

- Refunds will be issued through Thursday, Sept 25.
- Written requests must be received by that date.
- No refunds issued after Sept. 25, 2003.

For more information call:  
(800) 756-0328 ext. 2  
or (716) 829-2061.

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## Upstate New York's Premier Dental Event

October 8-10, 2003  
Buffalo Convention Center



*Mark  
Your  
Calendar!*

### Friday, October 10, 2003

- |                   |   |
|-------------------|---|
| 8:30 am - 4:30 pm | What you don't know can come back to haunt you. A guide to selecting products, materials, and equipment that will benefit your practice;<br>Michael B. Miller, DDS (6 CE credits)       |
| 8:30 am – noon    | CPR; MP Emergency Response Training (3 CE credits)  |
| 8:30 - 10:00 am   | Key issues in implant prosthodontics: What have we learned? Implants vs. teeth;<br>Michael D. Litvak, DDS '88 <i>Alumni Speaker Series</i> (1 CE credit)                                |
| 8:45 am - 4:30 pm | It's not optional! The 10 commandments of excellent practice management;<br>Julie H. Weir (6 CE credits)  |
| 8:45 am - 4:30 am | Dental Hygiene; Deborah Dopson-Hartley, RDH (6 CE credits)  |
| 9:00 am - 4:30 pm | Retain a patient, not an attorney: Case studies for the dentist, hygienist, assistant, and management team;<br>Chester J. Gary, DDS '78, JD <i>Alumni Speaker Series</i> (6 CE credits) |
| 10:30 am – noon   | Current concepts in pediatric dentistry; Steven Chussid, DDS '88<br><i>Alumni Speaker Series</i> (1 CE credit)  |
| 1:30 - 4:30 pm    | Infection control in the 21st century;<br>Terrence J. Thines, DDS '75, MS (3 CE credits)  |
| 1:30 - 4:30 pm    | Early orthodontic treatment. What? When? Why?<br>Dominic A. Colarusso, DDS (Certif. in Orthodontics '84) & Steven J. Hietanen,<br>DDS '88 <i>Alumni Speaker Series</i> (3 CE credits)   |

### Reunion Dinner Dance

Hyatt Regency Ballroom  
Friday, October 10, 2003  
Cocktails 6:30 Dinner 7:30

\$65 per person  
Black Tie Optional

Non-reunion and non-alumni guests are welcome.



## Development News

We would like to thank our new and renewed Dean's Associates who joined from August 1, 2002 through January 31, 2003. Dean's Associates are individuals who contribute \$1,000 or more annually to the UB School of Dental Medicine.

### New

Dr. Angel L. Enriquez Ciordia, '47  
(in memory of Bette Louise Seiders &  
Linda Louise Enriquez Seiders)  
Dr. Scott E. Dillingham, '82  
Dr. Marc D. Doctors, '71  
Dr. Susan B. Goldberg-Rifkin, '82  
Dr. and Mrs. Harry A. Gorenflo, '64  
Dr. Peder J. Hancher, '67

Dr. Theodore J. Jenkins, '75  
Dr. Zenovia D. Kuncio, '72  
Dr. Sheldon R. Mann, '80  
Dr. Carolyn Melita, '87  
Dr. Edward A. Monaco, Jr., '75  
Mrs. Stephanie Mucha  
Dr. Eugene A. Pantera, Jr., P-G, '86, '87  
& Dr. Carole L. Pantera, '88

### Renewed

Dr. Gary J. Alexander, '81  
Dr. Richard F. Andolina, '80  
Dr. Gerald C. Benjamin, '77  
Dr. Joseph E. Bernat, '73  
Dr. Albert J. & Mrs. Aileen Wisbaum Bliss, '66  
Dr. Jane D. Brewer, '78  
Dr. Robert J. Buhite, II, '87  
Dr. Robert Calcagno, '78  
Dr. Margaret A. Certo, '89  
Dr. and Mrs. Sebastian G. Ciancio, '61  
Dr. Vicki E. Cohn, '84  
Dr. Kevin A. D'Angelo, '81  
Dr. Mark S. DeNunzio, '80  
Dr. Donald R. Dolan, Jr., '77  
Dr. and Mrs. Alan J. Drinnan, '64  
Dr. Stuart L. Fischman, P-G, '66  
& Dr. Jane Vogel Fischman  
Dr. Robert J. Genco, '63  
Dr. Gregory F. George, '80  
Dr. Susanne T. Grennell, '75  
Dr. Kevin J. Hanley, '78  
Mr. and Mrs. James M. Harris  
Dr. Thomas E. Hartnett, '79  
Dr. Donald L. Hayes, Jr., '51

Dr. Michael D. Hess, '72  
Dr. Stephen Hung, '93  
Dr. and Mrs. Robert L. Kittredge, P-G, '70  
Dr. Angelo W. Lee, '73  
Dr. Ivan T. Lee, '84  
Dr. and Mrs. Charles A. Matlach, '76  
Dr. Peter W. McGuinn, '68  
Dr. Trevor N. Medbery, '78  
Dr. and Mrs. Norman D. Mohl, '56  
Dr. Russell J. Nisengard, '66  
Mrs. Angeline A. Pantera  
Dr. James R. Predmore, '82  
Dr. William W. Rathke, '51  
Dr. Murray S. Rosenthal, '63  
Dr. Richard L. Rubin, '84  
Dr. Elizabeth Schisa-D'Angelo, '81  
Dr. Othman Shibly, P-G, '95  
& Dr. Sawzan Tabaa, P-G, '97  
Dr. Richard S. Sobel, '67  
Dr. Juan Taveras, '90  
Dr. John H. Twist, '61  
Dr. and Mrs. Andrew G. Vorrasi, '80  
Dr. Leonard Yee, '85  
Dr. Stanley A. Youdelman, '64



**Carol R. Vanini**  
*Director of Development*



**Erin M. McKendry**  
*Assistant Director of Development*

We would like to thank the Dental Alumni Association for sponsoring the alumni brunch at the ADA Meeting in New Orleans and the alumni reception at the Yankee Dental Meeting in Boston.

We would like to thank all the individuals who have donated to the School of Dental Medicine Scholarship and Award Funds (see list below of established funds that provide scholarships and awards). Last year we provided \$ 38,400 to 44 deserving students.

Anthony S. Gugino, DDS Memorial Fund  
Dr. Earle J. Kelsey Memorial Scholarship Fund  
Dr. Maxwell Burstein Summer Research Scholarships  
Dr. Richard A. Powell Award Fund  
Dr. Robert E. and Angeline Pantera Endowment  
Dr. Samuel A. Caccamise Award  
Elizabeth Rose Award  
John T. McIntee, DDS Memorial Scholarship Fund  
Robert B. Levine Award  
Rosenthal Family Fund  
S. Howard Payne Advanced Education Program in Prosthodontics Scholarship Fund  
Samuel R. Battaglia Fund in Honor of Louis G. Tribunella  
Steven M. Robbins Memorial Scholarship Fund  
The Class of 1949 Scholarship Fund  
The Class of 1952 Scholarship Fund  
The Class of 1964 Scholarship Fund  
The William and Grace Mabie Fund  
Thomas C. Labenski Scholarship Fund (Class of 1985)  
William M. Feagans Clinical Postgraduate Scholarship Fund

In addition to these scholarship and awards, there have been other generous donors who have chosen to support other areas of need and enrichment for the school. Look for these funds to be highlighted in future issues of the Dental Report.

## Editorial

### Examining Ourselves; By Michael G. Maihofer, DDS

It was just last summer. A young mother and her two sons came to my office seeking a second opinion. She brought along copies of treatment plans for each child proposed by another dentist. The mother confided that although the family was covered by dental insurance, it was still going to be financially difficult to meet the co-pay portion of the proposed treatment plans. After glancing at the plans, which called for occlusal restorations on almost every permanent molar and bicuspid in each child's mouth, I offered to take a look.

Expecting the worst, I put on my loupes, picked up a sharp explorer, and began my exam of the first child. I went carefully through each arch twice, also examining the bite-wing copies they'd brought along. To my surprise, I found no caries anywhere! I went through the entire mouth again. It was difficult finding any questionable grooves, and there was minimal occlusal stain. Upon examining the younger child, I found two interproximal cavities on primary molars, but not the 10 areas of decay proposed by the other dentist.

When I discussed my findings with their mother, she accepted my findings, thanked me, and made an appointment to bring the younger child back for his restorations.

This wasn't the first time I'd seen this. Many dentists confess to seeing more and more of it – discussing it in hushed tones at local dental society meetings. So it was hardly surprising when I signed on to American Online last March and found a pop-up title that asked: 'How Honest Is Your Dentist?' The gist of the story was that everyone needs to be a smart dental consumer – that all dentists, although educated the same, don't treat all patients in the same manner. And, that if you're not careful, it could have 'discomforting financial consequences' for you and your loved ones. It explained that a sharp decline in cavities and a dwindling number of practitioners has led to patient exploitation in the form of excessive treatment, the promotion of cosmetic dentistry and the marketing of unproven 'technological advances.'

The article argues that dentistry, unlike medicine, is largely self-regulated and lacks recognized standards of care. The standards or parameters that have been adopted offer considerable 'wiggle room' for any practitioner to justify almost any treatment he or she sees fit. After explaining that

there is almost nowhere a consumer can go for guidance, the article concluded with several tips on finding an honest dentist.

Isn't it time we begin to question what's happening to our profession? What's amazing is how readily accepting some patients have been of this situation. Many, surprisingly, are not outraged upon hearing of such treatment plan disparities. It's as though they've gone to several car dealerships in search of the best deal, the least mark-up, before deciding to buy.

Has dentistry become a commodity one purchases like a car or a refrigerator? And what does that say about our professionals and the public's perception of us?

Maybe we are our own problem. And, if we don't work on fixing it now, perhaps others outside our profession will do it for us. Third party insurers and the federal government might surely welcome further attempts to limit our practices. But they have no business doing so, and we, as a profession, must never give them reason to.

Organized dentistry, with its codes of ethics, position papers, and parameters of care, can only go so far. Ultimately, the solution lies inside each one of us. Each of us is intelligent enough to recognize acceptable vs. overtreatment, necessary vs. elective dentistry, proven vs. unproven technology, and right from wrong.

Honesty, morality or ethics can't be mandated. We must never forget that only by acting responsibly, honorably and ethically can we continue to earn the public's trust and in turn receive the respect and autonomy that such behavior deserves. After all, that's what it means to be a professional.

*Reprinted with permission, Journal of the Michigan Dental Association, Oct. 2002, Michael G. Maihofer, DDS, editor.*

**The** Advanced Education Program in Prosthodontics is looking for back issues of *The Journal of Prosthodontics* and *The International Journal of Oral and Maxillofacial Implants*.

If you have issues you would like to donate, please send them to:

Dr. Edward A. Monaco, Jr.  
215 Squire Hall  
3534 Main St., Bldg 32  
Buffalo, NY 14214-3008

### The 5th Annual Michael A. Meenaghan Symposium on Implant Dentistry

Friday, April 4, 2003  
Buffalo/Niagara Marriott  
Dentist \$195 Staff \$95

#### Guest Faculty:

A. Norman Cranin, DDS  
John Davliakos, DDS  
Timothy M. Hayes, DDS  
Course Director: Robert J. Buhite, DDS

For more information or to register call toll free (800) 756-0328 ext. 1; or (716) 829-2320

## Hanau Cup 2003

As the hockey season approaches its end, thoughts turn to the battle for the most important trophy in all sports. No, not the battle for the Stanley Cup, the battle for the storied Hanau Cup!

This year's game will take place on

**Saturday, March 29, 2003**

at the

Pepsi Center in Amherst, NY

from 8:30 to 10:30 pm.



Come out and see faculty, students and alumni battle each other on the frozen pond. Or, come out and participate yourself.

If you wish to compete in this grueling test of courage and stamina, contact the Alumni Office at (716) 829-2061, Kevin Hanley (716) 871-1614, or Ray Miller (716) 683-7666. This promises to be another well-contested game, one in a long line of memorable contests.

Following the game, there will be a period of free skating and then the famous after-game party at a venue to be determined. Hope to see you there!

## Dental Alumni Association Awards

### Honor Award

This award is given to those whose enthusiastic and untiring endeavors have helped to promote the continued growth, development and success of the UB School of Dental Medicine

### Humanitarian

This award is given to the alumnus who best exhibits the following characteristics:

- Unselfishness
- Concern for others
- Commitment to dentistry
- Commitment to, & involvement in, their community
- Is of high moral character
- Someone who through their actions has distinguished themselves as a leader in their community

If you know of an alumnus who is deserving of either honor, please contact the Alumni Office at (800)756-0328 ext. 2 or (716)829-2061; FAX (716)829-3609; EMAIL [msulzbac@buffalo.edu](mailto:msulzbac@buffalo.edu).

# DDSCConnect

**Are you looking for an associate?**

**A partner? A Hygienist? An Assistant?**

**Do you have a practice for sale?**

If you are, the Dental Alumni Association would like to assist you. Notices can be posted directly by going to our website ([www.sdm.buffalo.edu/DDSCConnect/](http://www.sdm.buffalo.edu/DDSCConnect/)) and following the directions. Postings remain on the website for 60 days.

If you are not connected to the internet, fill out and return the form below, and we will post it for you. Mail completed form to: UB Dental Alumni Association, 332 Squire Hall, 3435 Main St, Buffalo, NY 14214-3008; or fax (716) 829-3609.

Name: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Phone: \_\_\_\_\_

Fax: \_\_\_\_\_

Email: \_\_\_\_\_

**Type of position available:**

Partnership	<input type="checkbox"/>		
Associateship	<input type="checkbox"/>		
Salaried Position	<input type="checkbox"/>	Full-time	<input type="checkbox"/>
Hygienist	<input type="checkbox"/>	Part-time	<input type="checkbox"/>
Dental Assistant	<input type="checkbox"/>	Either	<input type="checkbox"/>
Practice for Sale			
Other	_____		

**Special requirements:**

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

## 9th Annual Lower Lakes Dental Meeting

May 2, 2003.... Four Points Sheraton Hotel, Buffalo, NY



### Update in Periodontal Medicine

Recent studies will be reviewed that have associated periodontal disease with systemic conditions such as atherosclerosis, respiratory disease and preterm birth.

**Frank Scannapieco, DMD, PhD**, Associate Professor and Associate Chair, Dept of Oral Biology, Director, Preventive Dentistry Program, UB School of Dental Medicine, Private Practice of Periodontics.

### Emerging Technologies in Prosthodontic Dentistry

In an effort to demonstrate recent advances that should enhance dental care delivery, the following issues will be addressed:

- Evidence-based dentistry – an asset to the informed practitioner
- Electronic jaw tracking – improve articulator records
- Computer shade selection – are fewer remakes worth the price?
- Complete denture occlusion – there is a new tooth available



**Edward A. Monaco, DDS**, Director, Graduate Prosthodontics Program and Assistant Professor, Dept of Restorative Dentistry, UB School of Dental Medicine; FACP, FAAMP, Member, American Dental Association, American Academy of Osseointegration and all local dental societies.



### Concepts in Head & Neck Inspection / Oral Examination for the Dentist

This presentation will include:

- Methodology for physical exam of the head & neck and oral cavity of importance to the dentist
- A review of common pathology of the head & neck and oral region
- Discussion of management for findings on physical exam
- Construction of an orderly narrative of findings

**Joseph R. Natiella, DDS**, Professor, Dept of Oral Diagnostic Sciences. Diplomate, American Board of Oral & Maxillofacial Pathology; Clinical Associate Professor Otolaryngology and Head & Neck Surgery, Staff Appointment, Dental Medicine, Sisters of Charity Hospital, Buffalo, NY. Research interests; Implant Biocompatibility, Morphometric Characterization of Neoplasms of the Head & Neck

### Medical Emergencies in the Dental Office

This presentation will review the common and not so common emergencies encountered in the dental office—recognition, treatment, prevention. At the completion of the program, participants should be able to recognize the development/progression of, be able to treat / refer and most importantly, prevent medical emergencies from occurring.



**Richard E. Hall, DDS, MS, PhD, MD**, Associate Professor and Chairman, Dept of Oral & Maxillofacial Surgery, UB School of Dental Medicine; Chief, Division of Oral & Maxillofacial Surgery, Dept of Dentistry, Erie County Medical Center. Acting Chief, Division of Oral & Maxillofacial Surgery, Dept of Dentistry, Buffalo General Hospital; Diplomate, American Board of Oral & Maxillofacial Surgery; Fellow, American Association of Oral & Maxillofacial Surgeons. Diplomate of the National Board of Medical Examiners.

Time: 8:30 am-4:30 pm (7 ce hrs)

Location: Four Points Sheraton, 2040 Walden Ave near Galleria Mall, Buffalo, NY

Tuition: 8th District or UB Dental Alumni members \$165

Nonmember \$225 Auxiliary Staff \$95 Lab Tech \$125

To register call (800) 756-0328 ext. 1 or (716) 829-2320.

This program is made possible through the cooperative efforts of the Eighth District Dental Society, the Office of Continuing Dental Education, and the Dental Alumni Association.



## Hiring the right person keeps practice on track

Suppose at the end of your biggest workday ever, you learn that your administrative coordinator is leaving. Before you make a rash decision in hiring a replacement, Ronald F. Arndt, DDS, MS, writing in the July 2002 ODA Today (Ohio Dental Association), offers these tips:

1. Identify what you want. Create an 'Ideal Profile' that represent all the characteristics & traits you want in a new employee.
2. Think, act and behave like a CEO. Be prepared and decisive when the time is right to hire the talent you need to support your vision for your patients and practice.
3. Make 'Right Hiring' a priority. Make it the top priority to find and retain the talented people who will have the greatest impact on your stress level, business growth and profitability.
4. Have a strategy in place. Rather than wait for things to happen, decide in advance what you want. Arndt says to choose to hire BIG and if necessary expand your business into your growing talent pool.
5. Evaluate your capacity needs. Arndt advises practitioners to consider staffing to meet peak productivity demand times, better positioning the dental team to meet patients' needs.
6. Identify options. Determine whether the work can be spread among existing employees, and consider whether temporary workers, interns or family members could serve staffing levels.
7. Don't keep it a secret. If no one knows you have a position available, chances are low that you'll find the 'right' person. Besides a newspaper ad, announce the open position to patients, vendors, friends and colleagues.
8. Enroll your team. Arndt says get staff involved and excited about the quest for a new employee. He suggests providing staff with the 'ideal profile' of the prospective employee.
9. Keep your eyes open. Even when you don't have an immediate need, Arndt advises dentists to be alert for special talent. He says when dentists think 'outside' dentistry, it opens the pool of candidates from a few to an audience of thousands.
10. Invest in your business. Help your practice move forward by investing the time and energy in a hiring process that reduces mistakes. When you examine your needs, develop a check list, recruit and hire in a strategic way, and you'll protect your investment, Arndt writes.

*Reprinted with permission, ADA Dental Editor's Digest / Nov. 2002.*



## The CECafé

*Winter/Spring 2003 evening lecture series for dentists & dental office staff...offered throughout NY State via Distance Learning*  
**ON WEDNESDAY NIGHTS!**

- |          |   |
|----------|---|
| March 26 | <b>Gimme a Break...And I'll fix it!</b><br>Don Hanavan, Lab Technician                    |
| April 2  | <b>The How and Why of Everyday Restorative Procedures</b> Cornelius H. Pameijer, DMD, PhD |
| April 16 | <b>Infection Control / OSHA Update</b><br>Terry Thines, DDS, MS                           |
| May 14   | <b>Oral Appliances for the Treatment of Obstructive Sleep Apnea</b> Kathleen Bennett, DDS |
| May 28   | <b>Complicated Exodontia &amp; Management of Impacted Teeth</b> Barry Boyd, DMD, MD       |
| June 4   | <b>Putting Prevention in Daily Practice</b><br>Frank Scannapieco, DMD, PhD                |

**Registration is easy...simply call the site listed below nearest you.**

University at Buffalo (live)	716-829-2320
Binghamton University	607-777-6086
Canton/SUNY RHTC	315-386-7051
Cayuga CC	315-255-1743
Cobleskill/SUNY	518-255-5528
Corning CC	607-962-9479
Jamestown, WCA Hospital	716-664-8279
Morrisville or Norwich	315-684-6615
Watertown, Jefferson CC	315-786-2438

**Please note: Not all sites choose to participate in all lectures. Please be sure to call ahead to confirm a specific site's participation.**



# **UB Dental Report**

State University of NY at Buffalo  
Dental Alumni Association  
Squire Hall Rm. 332  
3435 Main St., Bldg 32  
Buffalo NY 14214-3008

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